



Press Release

star Petrol Stations and Eurowag are jointly expanding their card acceptance network

For fuel card providers from Central and Eastern Europe like Eurowag, ORLEN Deutschland constitutes the ideal strategic partner

Elmshorn, 17th of April 2019 – ORLEN, the leading oil company in Central and Eastern Europe, is continuing to successfully expand its range of card acceptance from international third-party providers at its star petrol stations in Germany. Eurowag customers will also be able to refuel at any of star's more than 580 stations. As a result, Eurowag has strengthened its position as Europe's fastest growing provider of mobility solutions when it comes to commercial road haulage.

The new European cooperation partner has a large number of customers who travel to Germany and require acceptance points for their fuel cards during their stay in the country. Thanks to its collaboration with ORLEN Deutschland, the company's customers are now able to make use of an extensive number of petrol and service offers in Germany. "With Eurowag, we were able to acquire another important partner and consistently expand our cross-acceptance of fuel cards as a result", reports Waldemar Bogusch, CEO of ORLEN Deutschland. "This strategic direction is important, and not just for Germany, but throughout Europe as well", Bogusch added. The Polish parent company PKN ORLEN is the group with the highest turnover in Central and Eastern Europe, and with its two brands, ORLEN in Poland and Benzina in the Czech Republic, it is already the market leader in those two countries respectively. Unipetrol, the Czech subsidiary of ORLEN is already cooperating with Eurowag.

"We are delighted that we can now offer our customers extended fuelling options delivered through our excellent partner ORLEN Deutschland ", says Martin Vohanka, CEO of Eurowag. Significant advantages for Eurowag customers include the trouble-free acceptance of their cards at star petrol stations, the low processing and billing costs, and the clear focus on service espoused by star. The AdBlue-pumps for trucks are also a perfect complement to classic fuel, particularly for the truckers amongst Eurowag cardholders. For many motorists and truck drivers, the extensive range of products available in the new star cafés is another



plus point. Giving off a feel-good atmosphere, these meeting points are now the perfect place to rest, relax, and recharge during longer journeys.

star – a strong brand from ORLEN Deutschland GmbH

star is the petrol station brand of ORLEN Deutschland GmbH, which has been on the German market since 2003 and is operating more than 580 petrol stations. The company, which is based in Elmshorn near Hamburg, is part of the Polish oil and energy group PKN ORLEN S.A., which is the largest enterprise in Central Eastern Europe (CEE), with an annual turnover of EUR 25 billion in 2018.

PKN ORLEN is a leading player on the fuel and energy market and is listed in prestigious global rankings such as Fortune Global 500, Platts TOP250 and Thompson Reuters TOP100.

The Group owns state-of-the-art integrated infrastructure, capable of producing more than 35 million tonnes of various crude oil types per annum and of marketing its products through the CEE-region's largest network of more than 2,800 modern petrol stations. PKN ORLEN's offering includes over 50 top-quality petrochemical and refining products sold in more than 90 countries around the world on 6 continents. 60 percent of the company's revenues are generated outside the country.

For the last few years, ORLEN has been established as the most valuable brand in Poland. PKN ORLEN is also the only company in the region that has been awarded the prestigious title of 'The Most Ethical Company' for the sixth time in a row by the American Ethisphere Institute.

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About Eurowag

Founded just over 20 years ago, Eurowag is the fastest growing integrated mobility provider in Europe, and the company aims being to make life easier for road transport companies. Be it fuel and toll payments, tax refunds, fleet management, or simple advice – Eurowag stands ready to help its customers keep their 300,000+ vehicles moving across Europe, Asia, and the Middle East. Customer focus and the tireless search for innovation are flanked by a solid financial base, with EBITDA growth of 44% in 2017. For more information, visit www.eurowag.com/en